



BILLERUDKORSNÄS

Firm performance
in line with plans

INTERIM REPORT January–September 2016

KEY HIGHLIGHTS

- Net sales are lower than the same period previous year. The decrease is due to the divestment of Latgran in the third quarter 2015.
- Adjusted EBITDA is on the same level compared to the same quarter previous year.
- Sales volumes are on the same level as Q3 last year.
- Earnings per share for the quarter amounted to SEK 2.41 (3.49).
- Costs for planned maintenance shutdowns in the production units in Karlsborg and Gävle amounted to SEK 194 million in line with the estimated SEK 195 million.
- Production ran according to plan except for the recovery boiler in Frövi that experienced serious problems at the end of the quarter.

OUTLOOK

- Demand and order situation for the fourth quarter is expected to be stable with normal seasonal variances for all business areas.
- Average prices in local currency in the fourth quarter are anticipated to be unchanged in all segments except for brown sack where a slight increase is expected.
- No changes to wood prices are expected for the fourth quarter.
- The production unit in Frövi will have planned maintenance shutdown in the fourth quarter estimated to cost SEK 90 million.
- The recovery boiler incident in Frövi will negatively impact growth for Consumer Board in quarter four.
- Additional cost in Q4, up to SEK 100 million, for repair of the recovery boiler in Frövi.

KEY FIGURES

SEKm	Q3 2016	Q3 2015	Change	Jan-Sep 2016	Jan-Sep 2015	Change
Net sales	5 393	5 478	-2%	16 189	16 601	-2%
EBITDA	1 037	1 384	-25%	2 913	3 332	-13%
Adjusted EBITDA	1 037	1 041	0%	2 938	2 989	-2%
EBITDA, %	19%	25%		18%	20%	
Adjusted EBITDA, %	19%	19%		18%	18%	
Operating profit	677	1 026	-34%	1 834	2 266	-19%
Adjusted operating profit	677	683	-1%	1 859	1 923	-3%
Operating margin, %	13%	19%		11%	14%	
Adjusted operating margin, %	13%	12%		11%	12%	
Net profit/loss for the period	500	862	-42%	1 381	1 769	-22%
Earnings per share, SEK	2.41	3.49	-31%	6.67	7.79	-14%
Adjusted earnings per share, SEK	2.41	2.41	0%	6.79	6.71	1%
Operating cash flow	696	541	29%	1 482	1 597	-7%
ROCE, %	N/A	N/A		12%	15%	
Working Capital, % of net sales	11%	12%		11%	12%	
Interest-bearing net debt / EBITDA, multiple	1.27	1.30		1.27	1.30	

Adjusted EBITDA is adjusted for items affecting comparability

For further information, please contact

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Comments by CEO

Firm performance in line with plans



Per Lindberg,
President and CEO

”Once again we show a stable performance and I am happy to see that we deliver results as expected. Our production has stabilized and we have been producing in line with planned levels. The one issue for me is the lack of growth in Consumer Board. This is due to the production problems we suffered in previous quarters, but our view on the Consumer Board market has not changed and we expect to see the growth coming back as we catch up on inventory levels.”

THE RESULT

Net sales and adjusted EBITDA in Q3 are on par with previous year’s performance and in line with our expectations which is very satisfactory. We are not satisfied with our current lack of growth in the Consumer Board segment, but we have put the production disturbances related to last year’s rebuilds behind us, and the anticipated improvements will come as we now are able to run our capacity on higher levels to match market demand and growth. Unfortunately, at the end of the quarter the recovery boiler in Frövi experienced serious problems and we were forced to stop it before our planned maintenance shutdown. We can run the board machine on lower capacity on external pulp but as a consequence we will see additional costs for pulp and the repair of the recovery boiler in the coming quarter beyond our previous estimates.

MARKET OUTLOOK

Overall the markets in all three business areas were stable and we anticipate that to continue.

The brown sack paper market improved compared to previous quarter. The market demand and local pricing for NBSK pulp also remained stable in the quarter.

Our view on the Consumer Board market continues to be very positive. Local pricing has been stable and we are not expecting any changes.

Within Business area Corrugated Solutions the demand for fluting has strengthened throughout the quarter and local pricing was unchanged. Managed Packaging sales have continued to deliver good progress.

STRATEGY

Our company has high sustainability ambitions and performance, hence it makes us proud when it is recognized and verified. During the quarter, we have been awarded the Gold of EcoVadis for the third consecutive year, and we have been included in one of the world’s most prestigious sustainability indexes, the Dow Jones Sustainability Europe Index. BillerudKorsnäs is the only European company in its category to be included.

BillerudKorsnäs wants to be a positive force in the development towards a sustainable future by challenging conventional packaging. One way of doing that is to find and invest in attractive companies in the early stages to eventually generate new business and solutions later on in the packaging value chain. "Internet of Packaging" is one of several areas of focus, and through our venture company it now includes the investment in Kezzler.

Our innovation and design agency NINE recently achieved great success at Pentawards, the packaging world’s finest award, through gold and bronze in the concept category. Yet another example of how we challenge conventional packaging.

SEK 5 393 m
NET SALES

SEK 1 037 m
EBITDA

19%
EBITDA MARGIN

Sales and results

Sales in line with previous quarter and lower costs for personnel and maintenance stops led to an EBITDA increase with 21%.

EBITDA decreased with 25%, due to capital gain from the divestiture of Latgran and the provision related to the closure of the Tervasaari site.

Q3 2016 COMPARED TO Q2 2016

Net sales for the third quarter were 1% lower than the previous quarter. Slightly lower prices and negative mix effects offset a somewhat higher sales volumes. The group saw stable sales volumes for Packaging Paper, whereas Consumer Board was impacted by the maintenance stop in Gävle. The impact from the maintenance stops was limited for Corrugated Solutions and sales grew by 9%.

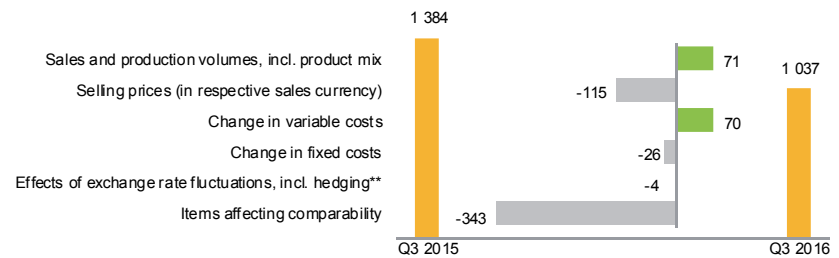
EBITDA increased with 21% due to lower fixed costs related to seasonally lower personnel costs during the holiday period as well as lower maintenance costs. Total costs for maintenance stops during the quarter amounted to SEK 194 million, which is a SEK 50 million decrease compared to the previous quarter and in accordance with previously estimated level.

Q3 2016 COMPARED TO Q3 2015

Net sales for the quarter were 2% lower than the corresponding period last year. Sales volumes were in line with previous year. This was counteracted by slightly lower prices and mix effects in some segments and the divestiture of Latgran. Sales for Packaging Paper as well as for Consumer Board decreased following a somewhat negative currency-, and mix development. Corrugated Solutions volumes were on par with last year but sales were impacted by the lower average prices on fluting related to increased competition following higher production output in the market.

EBITDA decreased with 25%, driven by the net effect of the capital gain recorded last year for the divestiture of Latgran, amounting to SEK 443 million, and the provision of SEK 100 million related to the closure of the Tervasaari site. However, there were some positive underlying developments compared to last year related to increased production as well as a reduction in variable costs mainly explained by lower raw material costs.

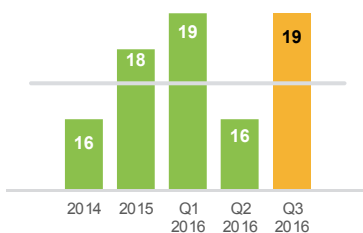
CHANGE IN EBITDA Q3 2016 COMPARED TO Q3 2015, SEKm



* Effects of exchange rate fluctuations totalling SEK -4 million comprise the following components: change in spot rates SEK -5 million, currency hedging SEK 11 million and currency effects from revaluation of trade receivables and payments from customers SEK -10 million.

EBITDA MARGIN

TARGET LEVEL >17%



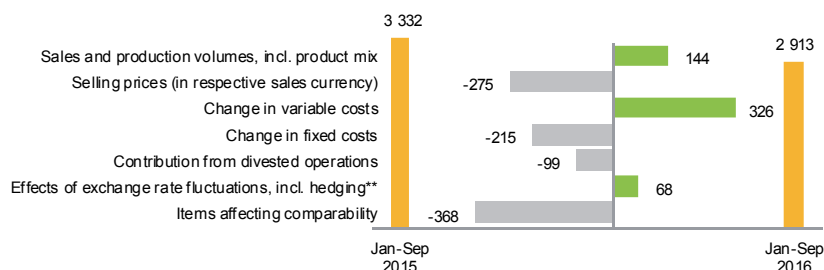
Decreased EBITDA due to increased price pressure, the divestiture of Latgran and additional costs for maintenance shutdowns.

JAN-SEP 2016 COMPARED TO JAN-SEP 2015

Net sales for the first nine months were 2% lower than the corresponding period last year driven by slightly lower average prices in some segments. The divestiture of Latgran also had a negative impact on sales visavi last year. For comparable units* net sales remained largely on the same level as last year. Sales volumes increased by 1%, mainly related to increased fluting volumes, partly offset by previous production disturbances at the Frövi mill. Corrugated Solutions net sales developed positively compared to last year due to increased production of fluting as well as continued healthy growth for Managed Packaging. Packaging Paper sales volumes were in line with last year and Consumer Board saw a reduction in sales volume due to previous production-, and related delivery disturbances.

EBITDA decreased with 13%, primarily driven by the capital gain for Latgran which was recorded in Q3 last year. Furthermore, Skärblacka had the annual maintenance stop in Q2 compared to Q4 last year with a negative impact of SEK 103 million for the current period. Variable costs however developed favourably related to lower raw material costs, mainly wood fibre. For comparable units* adjusted EBITDA increased with 2%.

CHANGE IN EBITDA JAN-SEP 2016 COMPARED TO JAN-SEP 2015, SEKm



** Effects of exchange rate fluctuations totalling SEK 68 million comprise the following components: change in spot rates SEK -89 million, currency hedging SEK 167 million and currency effects from revaluation of trade receivables and payments from customers SEK -10 million.

*for comparable units the effects from Latgran is deducted in the numbers in 2015 and the effect of Scandfibre Logistics is deducted in the numbers for 2016.

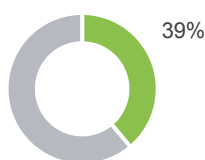
SEKm	2016	2015
Net sales	16 189	16 601
Latgran Jan-Jun 2015		-476
ScandFibre Logistics	-171	
Net sales comparable units	16 018	16 125
Adjusted EBITDA	2 938	2 989
Latgran Jan-Jun 2015		-99
ScandFibre Logistics	1	
Adjusted EBITDA comparable units	2 939	2 890

Packaging Paper business area

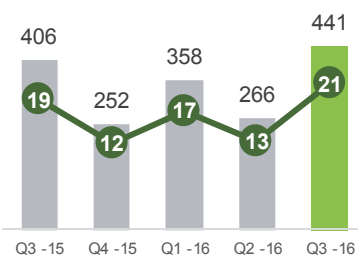
KRAFT AND SACK PAPER FOR CUSTOMERS WITH TOUGH DEMANDS

Packaging Paper offers kraft and sack paper of premium quality plus smart solutions for customers in the industrial, medical equipment and consumer segments. The business area also sells surplus pulp that BillerudKorsnäs does not use in its own production¹.

SHARE OF GROUP'S NET SALES Q3 2016



EBITDA



KEY FIGURES

SEKm	Quarter		Jan-Sep		Full year
	Q3 -16	Q3 -15	2016	2015	2015
Net sales	2 100	2 174	6 272	6 532	8 552
Net operating expenses, other	-1 659	-1 768	-5 207	-5 328	-7 096
EBITDA	441	406	1 065	1 204	1 456
EBITDA, %	21%	19%	17%	18%	17%
Operating profit/loss	316	278	692	840	971
Operating margin, %	15%	13%	11%	13%	11%
Sales volumes, ktonnes	292	294	882	882	1 163
whereof packaging paper	184	188	560	566	733

Q3 2016 COMPARED TO Q3 2015

Due to unfavorable sales mix net sales decreased by 3% compared to Q3 2015. Despite the decrease in net sales EBITDA increased by 9% compared to the same period last year due to high production and favourable exchange rates. Lower pulp prices were partly offset by improved profitability in non-integrated production units.

Tervasaari production unit was shut down in September and the paper machine will be moved to Skärblacka during 2017.

JAN-SEP 2016 COMPARED TO JAN-SEP 2015

Due to lower pulp prices, unfavourable development of currency exchange rates and timing of annual maintenance shutdown in Skärblacka, EBITDA for the first 3 quarters of the year decreased by 12% compared to the same period last year. The lower prices of pulp was partly offset by improved profitability in non-integrated production units.

Net sales decreased with 4% mainly due to lower pulp prices. The prices in local currency were on the same level as last year except for brown sack paper and pulp.

MARKET DEVELOPMENT

The market situation remained firm during the quarter. The brown sack paper market improved slightly compared to previous quarter. Prices in local currency were unchanged compared to previous quarter for all segments.

The market for NBSK pulp remained stable in the quarter compared to the previous quarter. Prices remained on the level of approximately USD 810 per tonne at the end of the quarter, which is on the same level as the previous quarter. Price level on pulp at the end of Q3 2015 was USD 830.

OUTLOOK

During the next quarter the overall Packaging Paper sales are expected to seasonally slow down. Kraft and sack paper market remains solid. Prices in local currency are not expected to change in the coming quarter except for brown sack paper, which is expected to increase.

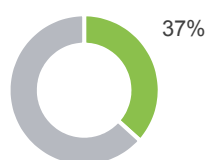
¹ The Packaging Paper business area buys and sells pulp at market price. The Group's net exposure in market pulp is estimated to average approximately 150 ktonnes annually.

Consumer Board business area

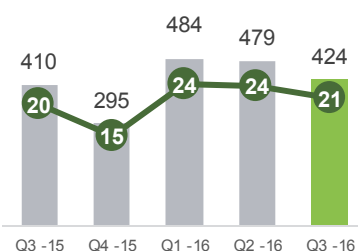
LIQUID PACKAGING BOARD AND CARTONBOARD WITH UNIQUE PROPERTIES

Consumer Board delivers packaging materials in high-quality board made from primary fibre for beverages, food products and various other consumer goods. Smart solutions in terms of function, design and material selection create added value for customers.

SHARE OF GROUP'S NET SALES
Q3 2016



EBITDA



KEY FIGURES

SEKm	Quarter		Jan-Sep		Full year
	Q3 -16	Q3 -15	2016	2015	2015
Net sales	1 975	2 006	6 027	6 073	8 006
Net operating expenses, other	-1 551	-1 596	-4 640	-4 711	-6 349
EBITDA	424	410	1 387	1 362	1 657
EBITDA, %	21%	20%	23%	22%	21%
Operating profit/loss	234	234	816	834	954
Operating margin, %	12%	12%	14%	14%	12%
Sales volumes, ktonnes	261	262	794	808	1 065

Q3 2016 COMPARED TO Q3 2015

Due to currency exchange rates and product mix net sales decreased almost 2% compared to Q3 2015. Sales volume was on par with last year.

EBITDA increased with 3% compared to Q3 2015, primarily due to lower variable costs and a higher production volume.

JAN-SEP 2016 COMPARED TO JAN-SEP 2015

Due to lower sales volumes net sales decreased 1% compared to same period last year. Sales volumes decreased with approximately 2% due to production disturbances in Frövi mill during the fourth quarter 2015 and the first quarter 2016 and the subsequently reduced stock levels available for deliveries.

EBITDA increased by 2% compared to 2015, primarily due to lower variable costs.

MARKET DEVELOPMENT

The order situation for liquid packaging board and cartonboard in the third quarter was stable and satisfactory with normal seasonal variances. Prices in local currency were unchanged compared to the previous quarter.

OUTLOOK

Order situation for liquid packaging board and cartonboard are expected to continue to be firm and satisfactory with normal seasonal variances.

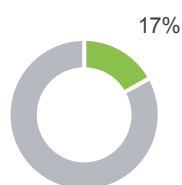


Corrugated Solutions business area

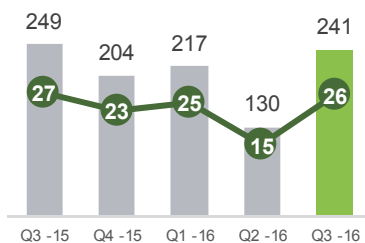
STRONG FLUTING AND LINER ADD VALUE

Corrugated Solutions supplies materials to corrugated board manufacturers and packaging solutions to brand owners. The strong and light materials – fluting and liner – are used in corrugated boxes for fragile goods and demanding distribution systems. Smart packaging is delivered via the Managed Packaging concept, which delivers supply chain solutions and packaging optimisations for brand owners, with a view to challenging conventional solutions.

SHARE OF GROUP'S NET SALES
Q3 2016



EBITDA



KEY FIGURES

SEKm	Quarter		Jan-Sep	Full year	
	Q3 -16	Q3 -15	2016	2015	2015
Net sales	913	926	2 631	2 449	3 329
Net operating expenses, other	-672	-677	-2 043	-1 929	-2 605
EBITDA	241	249	588	520	724
EBITDA, %	26%	27%	22%	21%	22%
Operating profit/loss	197	203	453	391	551
Operating margin, %	22%	22%	17%	16%	17%
Sales volumes, ktonnes	140	139	407	374	506

Q3 2016 COMPARED TO Q3 2015

Net sales decreased with 1% mainly due to slightly lower prices in local currency and negative currency effects partly offset by higher sales for Managed Packaging.

EBITDA decreased with 3% or SEK 8 million mainly due to lower prices and higher variable costs.

JAN-SEP 2016 COMPARED TO JAN-SEP 2015

Net sales increased with 7% mainly due to increased volume of fluting and growth for Managed Packaging. 2015 was affected by fluting volume loss due to rebuild of PM6 in Gruvön production unit.

EBITDA increased with 13% or SEK 68 million mainly due to increased volume, lower delivery costs and lower variable costs.

MARKET DEVELOPMENT

Order books, sales volumes and prices were stable for liner during the quarter. The order book for fluting has become stronger throughout the quarter and prices and volumes were stable. The initial weaker order book was a carryover from the poor harvest in certain regions during the spring. Managed Packaging sales have continued to deliver good progress.

OUTLOOK

The demand for fluting is anticipated to stay on normal levels for the coming quarter while the demand for liner will continue to stay on the strong side. Prices for fluting and liner are anticipated to remain unchanged during the next quarter. Managed Packaging is foreseen to continue to deliver good growth.

Currency hedging

SEK -27 million net sales impact for the quarter.

Currency hedging had an overall net sales impact of SEK -27 million (-38) for the third quarter and SEK 13 million (-155) for the first three quarters of 2016 (compared to no hedging).

The outstanding forward exchange contracts at 30 September 2016 had a market value of SEK -57 million, whereof SEK -12 million is the part of the contracts matched by trade receivables that has affected earnings in the third quarter. Accordingly, other contracts had a market value of SEK -45 million.

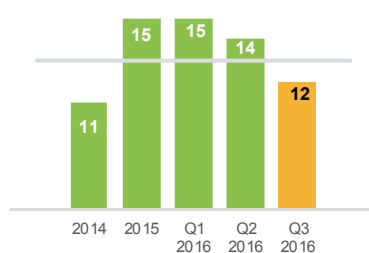
HEDGED PORTION OF THE FORECASTED CURRENCY FLOWS FOR EUR, USD AND GBP AND EXCHANGE RATES AGAINST SEK (30 SEPTEMBER 2016)

Currency		Q4-16	Q1-17	Q2-17	Q3-17	Q4-17	Total 15 months
EUR	Share of net flow	91%	80%	73%	69%	69%	76%
	Rate	9.47	9.50	9.48	9.56	9.56	9.51
USD	Share of net flow	80%	63%	48%	32%	-	44%
	Rate	8.43	8.38	8.46	8.43	-	8.42
GBP	Share of net flow	15%	-	-	-	-	3%
	Rate	11.17	-	-	-	-	11.17
Market value of currency contracts*		-21	-16	-11	-5	-4	-57

*On 30 September 2016

The currency hedging policy is to hedge 0-80% of forecasted net flows over the coming 15 months. Any deviation from the policy must be approved by the Board of Directors.

RETURN ON CAPITAL EMPLOYED TARGET LEVEL >13%



Investments and capital employed

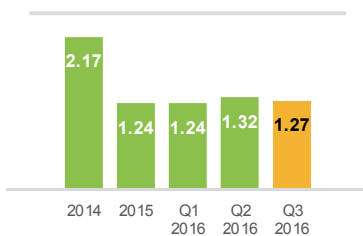
Gross investments amounted to SEK 322 million (416) for the third quarter and SEK 899 million SEK (1 160) for the first nine months of 2016.

Capital employed at 30 September 2016 amounted to SEK 17 287 million (17 087). Return on capital employed (ROCE), calculated over the past 12-month period, amounted to 12% (15%). The figure for 2015 was influenced by the capital gain from the Latgran divestiture.

Return on equity was 13% (18%).

Cash flow and financial position

NET DEBT/EBITDA
TARGET LEVEL <2.5



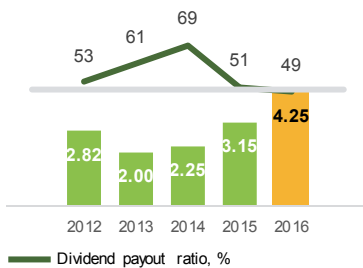
SUMMARY CASH FLOW STATEMENT

SEKm	Quarter		Jan-Sep	
	Q3 -16	Q3 -15	2016	2015
Operating surplus, etc.	1 014	1 012	2 850	2 930
Change in working capital, etc.	20	84	-216	-102
Net financial items, taxes, etc.	-17	-140	-254	-74
Cash flow from operating activities	1 017	956	2 380	2 754
Current net investments	-321	-415	-898	-1 157
Operating cash flow	696	541	1 482	1 597

Operating cash flow during the first nine months of 2016 amounted to SEK 1 482 million (1 597). The decrease compared to same period last year was mainly due to repayment of preliminary tax payments of approximately SEK 300 million received in Q1 2015. Working capital in relation to sales was 11% for the quarter, which is on the same level as previous quarter. The target is to have a working capital in relation to sales at 10% and we continue to work diligently to get back to that level.

Interest-bearing net debt on 30 September 2016 amounted to SEK 4 551 million (5 355). The Group's interest-bearing net debt in relation to EBITDA at the end of the period was 1.27 (1.30). The target is to have a ratio below 2.5.

DIVIDEND POLICY
TARGET LEVEL 50%



Financing

Interest-bearing debt amounted to SEK 4 239 million, a decrease of SEK 759 million since the previous quarter. The change was related to repayment of commercial papers, bond loan and Bomhus Energi AB term loan. Bond loans decreased with SEK 200 million, and commercial papers with SEK 550 million, both recognised as short term debt. Compared to previous year, the interest-bearing debt decreased with SEK 682 million.

The syndicated revolving credit facility of SEK 5 500 million matures in 2019.

Loan	Limit, SEKm	Maturity, years			Total utilized
		0-1	1-2	2-	
Syndicated credit facilities	5 500				-
Term loans		800		700	1 500
Bond loans within MTN program	5 000	500	1 500		2 000
Commercial paper	3 000	200			200
Term loan, Bomhus Energi AB		41	42	455	538
Other interest-bearing liabilities			1		1
Group total		1 541	1 543	1 155	4 239

Taxes

The tax cost for the first nine months of 2016 amounted to SEK 381 million (379), equal to approximately 22% (18%) of profit before tax. The low tax cost for 2015 is mainly explained by the non-taxable capital gain from the divestiture of Latgran.

Parent company

The parent company BillerudKorsnäs AB includes the sales organisation for the Nordic market and markets outside Europe, and the head office functions.

Operating profit for the first nine months of 2016 amounted to SEK 29 million compared with SEK -342 million for the first nine months of 2015. The increase is mainly due to changed principles for allocation of the parent company's costs to subsidiaries and from positive impact from hedging contracts and revaluations of accounts receivable.

The parent company hedges both its' own and the Group's net currency flows. The parent company's earnings include the results of these hedging measures. This result amounted SEK 13 million (-155).

The average number of employees was 100 (91). Cash and bank balances and short-term investments amounted to SEK 316 million (170).

Seasonal effects



BillerudKorsnäs' business is to a relatively limited extent subject to seasonal fluctuations. The greatest impact is from periodic maintenance shutdowns, during which the unit concerned is idle for approximately a week. The loss of production results in somewhat lower deliveries over an extended period before, during and after the shutdown.

PLANNED MAINTENANCE SHUTDOWNS

In addition to on-going maintenance during production, BillerudKorsnäs' production units normally also require more extensive maintenance at some time during the year. In order to carry out maintenance, production of pulp, paper and board is stopped. The cost of a maintenance shutdown mainly comprises the loss of volume related to the shutdown and fixed costs, mainly in the form of costs of maintenance and overtime work, as well as - to some extent - variable costs such as higher consumption of electricity and wood when production is restarted. The effects of shutdowns on earnings vary depending on the extent of measures carried out, their nature and the actual length of the shutdown. The estimated cost of shutdown is an assessment of the impact on earnings of a normal shutdown, compared to a quarter during which no periodic maintenance shutdown takes place.

ESTIMATED MAINTENANCE SHUTDOWN COST

Production units	Estimated shutdown cost ¹	Estimated breakdown of shutdown cost by business area			Planned dates of maintenance shutdown		
		SEKm	Packaging Paper	Consumer Board	Corrugated Solutions	2017	2016
Gävle	~ 140	~ 5%	~ 80%	~ 15%	Q3	Q3	Q3
Gruvön	~ 130	~ 40%	~ 5%	~ 55%	Q2	Q2	Q2
Frövi	~ 90	0%	100%	0%	Q4	Q4	Q4
Skärblacka	~ 90	~ 85%	0%	~ 15%	Q2	Q2	Q4
Karlsborg	~ 55	100%	0%	0%	Q3	Q3	Q3
Pietarsaari	~ 15	100%	0%	0%	Q2	-	Q4

¹ Maintenance shutdowns at Beetham, Rockhammar and Tervasaari have an insignificant effect on BillerudKorsnäs' total earnings.

Costs for planned maintenance shutdown reflect estimated cost impact for 2016. In Q3 2016, Gävle and Karlsborg carried out planned maintenance shutdowns. Total costs for the shutdowns amounted to SEK 194 million which was SEK 1 million less than estimated.

Largest shareholders

BILLERUDKORSNÄS' TEN LARGEST SHAREHOLDERS (30 SEPTEMBER 2016)

Shareholder	Number of shares	Number of votes, %
FRAPAG Beteiligungsholding AG	31 300 000	15.1
AMF Insurance & Funds	17 920 420	8.7
Swedbank Robur Funds	9 146 852	4.4
Fourth Swedish National Pension Fund	6 819 766	3.3
Handelsbanken Funds	6 057 945	2.9
Alecta	5 248 000	2.5
Lannebo Funds	4 406 978	2.1
DFA Funds (USA)	3 950 418	1.9
Norges Bank Investment Management	3 574 405	1.7
SEB Funds	2 573 828	1.2
Total 10 largest shareholders	90 998 612	43.8
Total number of shares in the market	207 089 336	100.0

Distribution of shares

DISTRIBUTION OF SHARES (30 SEPTEMBER 2016)

Registered number of shares	208 219 834
Bought back shares	-1 130 498
Total number of shares in the market	207 089 336

Significant risks and uncertainties

BillerudKorsnäs' products are generally dependent on the business cycle, in terms of both price development and potential sales volumes. The Group is exposed to currency fluctuations, since most revenues are invoiced in foreign currency, while a large part of operating expenses are in SEK. A more in-depth description of risks and a sensitivity analysis is provided on pages 24-30 of the 2015 Annual Report.

Related party transactions

No transactions have taken place between BillerudKorsnäs and related parties that significantly affect the company's position and earnings.

Events after the end of the quarter

BillerudKorsnäs is continuing to invest in innovation to meet the packaging challenges of the future and released an investment on October 12 regarding a minority stake in the Norwegian innovation company Kezzler AS. The company is a global leader in digital mass encryption for secure product identification.

Annual general meeting 2017

The Annual General Meeting will be held in Stockholm on 10 May 2017. Shareholders wishing to have matters considered at the Annual General Meeting should submit their proposals in writing to BillerudKorsnäs AB (publ), Att: Andreas Mattsson, General Counsel, Box 703, 169 27 Solna, Sweden, at least seven weeks before the Annual General Meeting, in order to be sure that the matter can be included in the convening notice to the Meeting. Notified matters can be included on the agenda of the Annual General Meeting only if they are suitable for decision by the Meeting and if they have been notified in due time. Further details on how and when to notify participation at the Annual General Meeting will be published in advance of the Meeting.

Solna 20 October 2016

Per Lindberg, CEO

This information is information that BillerudKorsnäs AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. This information has been prepared in both a Swedish and an English version.

FINANCIAL CALENDAR

Year-end report 2016 – 2 February 2017

Q1 2017 – 20 April 2017

2017 Annual general Meeting – 10 May 2017

Q2 2017 – 18 July 2017

Q3 2017 – 17 October 2017

Review report

BillerudKorsnäs AB (publ)

Corporate identity number 556025-5001

INTRODUCTION

We have reviewed the summary interim financial information (interim report) of BillerudKorsnäs AB (publ) as of 30 September 2016 and the nine-month period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

SCOPE OF REVIEW

We conducted our review in accordance with International Standard on Review Engagements ISRE 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing practices and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, for the Group in accordance with IAS 34 and the Annual Accounts Act, and for the Parent Company in accordance with the Annual Accounts Act.

Stockholm 20 October 2016

KPMG AB

Ingrid Hornberg Román

Authorized Public Accountant

BillerudKorsnäs Group

Summarised income statement

SEKm	Quarter			Jan-Sep		Full year
	Q3 -16	Q2 -16	Q3 -15	2016	2015	2015
Net sales	5 393	5 439	5 478	16 189	16 601	21 814
Other income	31	46	474	107	560	594
Operating income	5 424	5 485	5 952	16 296	17 161	22 408
Change in inventories	117	6	-119	224	-165	-214
Raw materials and consumables	-2 608	-2 555	-2 589	-7 787	-8 149	-10 597
Other external costs	-1 144	-1 211	-1 142	-3 363	-3 198	-4 421
Employee benefits expense	-752	-866	-718	-2 457	-2 317	-3 167
Depreciation and impairment of non-current assets	-360	-360	-358	-1 079	-1 066	-1 417
Profit/Loss from participations in associated companies	-	-	-	-	-	-6
Operating expenses	-4 747	-4 986	-4 926	-14 462	-14 895	-19 822
Operating profit/loss	677	499	1 026	1 834	2 266	2 586
Financial income and expenses	-36	2	-39	-72	-118	-175
Profit/Loss before tax	641	501	987	1 762	2 148	2 411
Taxes	-141	-101	-125	-381	-379	-443
Net profit/loss for the period	500	400	862	1 381	1 769	1 968
Profit/Loss attributable to:						
Owners of the parent company	500	400	722	1 381	1 611	1 811
Non-controlling interests	-	-	140	-	158	157
Net profit/loss for the period	500	400	862	1 381	1 769	1 968
Earnings per share, SEK	2.41	1.93	3.49	6.67	7.79	8.75
Diluted earnings per share, SEK	2.41	1.93	3.48	6.66	7.77	8.73

Summarised statement of comprehensive income

SEKm	Quarter			Jan-Sep		Full year
	Q3 -16	Q2 -16	Q3 -15	2016	2015	2015
Net profit/loss for the period	500	400	862	1 381	1 769	1 968
Other comprehensive income						
Items that will not be reclassified to profit or loss						
Actuarial gains or losses on defined benefit pension plans	-63	-	-	-63	-63	-28
Tax attributable to items not to be reclassified to profit or loss	14	-	-	14	14	6
Total items never reclassified to profit or loss	-49	-	-	-49	-49	-22
Items that have been or may be reclassified subsequently to profit or loss						
Differences arising from the translation of foreign operations' accounts	28	25	14	57	-37	-82
Change in fair value of shareholding in Bergvik Skog	8	-39	5	-30	2	456
Change in fair value of cash flow hedges	16	-37	-66	-7	84	141
Tax attributable to items that have been or may be reclassified subsequently to profit or loss	-3	8	15	2	-18	-31
Total items that have been or may be reclassified subsequently to profit or loss	49	-43	-32	22	31	484
Total comprehensive income for the period	500	357	830	1 354	1 751	2 430
Attributable to:						
Owners of the parent company	500	357	694	1 354	1 599	2 278
Non-controlling interests	-	-	136	-	152	152
Total comprehensive income for the period	500	357	830	1 354	1 751	2 430

Summarised balance sheet

SEKm	30 Sep 2016	30 Sep 2015	31 Dec 2015
Intangible assets	2 318	2 407	2 384
Property, plant and equipment	14 732	14 653	14 812
Other non-current assets	1 313	876	1 341
Total non-current assets	18 363	17 936	18 537
Inventories	3 071	2 888	2 842
Accounts receivable	2 557	2 695	2 512
Other current assets	658	736	1 004
Cash and cash equivalents	503	377	188
Total current assets	6 789	6 696	6 546
Total assets	25 152	24 632	25 083
Equity attributable to owners of the parent company	12 736	11 567	12 253
Non-controlling interests	-	166	165
Total equity	12 736	11 733	12 418
Interest-bearing liabilities	2 698	3 537	3 027
Provisions for pensions	827	821	783
Other provisions	46	166	45
Deferred tax liabilities	3 157	2 925	3 186
Total non-current liabilities	6 728	7 449	7 041
Interest-bearing liabilities	1 541	1 384	1 368
Accounts payables	2 531	2 610	2 679
Other liabilities and provisions	1 616	1 456	1 577
Total current liabilities	5 688	5 450	5 624
Total equity and liabilities	25 152	24 632	25 083

Summarised statement of changes in equity

SEKm	Jan-Sep 2016	2015	Full year 2015
Opening balance	12 418	10 704	10 704
Comprehensive income for the period	1 354	1 751	2 430
Share-based payment to be settled in equity instruments	8	5	11
Dividend to owners of the parent company	-880	-651	-651
Dividend to non-controlling interests	-164	-76	-76
Closing balance	12 736	11 733	12 418
Equity attributable to:			
Owners of the parent company	12 736	11 567	12 253
Non-controlling interests	-	166	165
Closing balance	12 736	11 733	12 418

Summarised statement of cash flow

SEKm	Quarter			Jan-Sep	Full year	
	Q3 -16	Q2 -16	Q3 -15	2016	2015	2015
Operating surplus, etc.*	1 014	840	1 012	2 850	2 930	3 622
Change in working capital, etc.	20	168	84	-216	-102	120
Net financial items, taxes, etc.	-17	-54	-140	-254	-74	-84
Cash flow from operating activities	1 017	954	956	2 380	2 754	3 658
Investments in property, plant and equipment	-322	-323	-416	-899	-1 158	-1 672
Acquisition of financial assets	-	-	-	-	-2	-38
Sales of subsidiary	-	-	943	-	943	941
Business combinations	-	-6	-	-6	-	-
Disposal of property, plant and equipment	1	-	1	1	3	9
Cash flow from investing activities	-321	-329	528	-904	-214	-760
Change in interest-bearing receivables	1	5	-6	6	-12	-
Change in interest-bearing liabilities	-759	594	-1 266	-153	-2 160	-2 687
Dividend to owners of the parent company	-	-880	-	-880	-651	-651
Dividend to non-controlling interests	-	-62	-76	-165	-76	-76
Cash flow from financing activities	-758	-343	-1 348	-1 192	-2 899	-3 414
Total cash flow (=change in cash and cash equivalents)	-62	282	136	284	-359	-516
Cash and cash equivalents at start of period	551	257	214	188	737	737
Translation differences in cash and cash equivalents	14	12	27	31	-1	-33
Cash and cash equivalents at the end of the period	503	551	377	503	377	188

* The amount for the period January-September 2016 takes into account operating profit of SEK 1 834 million, reversed depreciation SEK 1 079 million, decrease in pension liabilities SEK -36 million, other provisions SEK -16 million, net of produced and sold electricity certificates and sold emission rights SEK -19 million and incentive programmes SEK 8 million. The amount for the period January-September 2015 takes into account operating profit of SEK 2 266 million, reversed depreciation SEK 1 066 million, result from sale of Latgran -443 million decrease in pension liabilities SEK -16 million, other provisions SEK 98 million, net of produced and sold electricity certificates and sold emission rights SEK -46 million and incentive programmes SEK 5 million.



Note 1 Accounting principles

The interim report for the Group is prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The accounting principles applied in this interim report are the same as those used in the most recent annual report for 2015, see pages 40-46 and page 70 for definitions of key indicators. The interim report for the parent company is prepared in accordance with the Swedish Annual Accounts Act. Key figure definitions are provided on page 21 of this report.

In addition to the financial measures defined in IFRS, certain key figures, which qualify as alternative performance measures (APMs) are presented to reflect the underlying business performance and enhance comparability from period to period. These APMs should not be considered as a substitute for measures in accordance with IFRS.

Note 2 Financial assets and liabilities

<i>Valuation classification</i>	Derivatives in hedge accounting	Accounts and loan receivables	Available for- sale financial assets	Financial liabilities measured at amortised costs	Total carrying amount	Fair value
	<i>Level 2</i>		<i>Level 3</i>			
Group 30 September 2016						
Other shares and participations	-	-	1 259	-	1 259	1 259
Long-term receivables	-	17	-	-	17	17
Accounts receivable	-	2 557	-	-	2 557	2 557
Other receivables	38	343	-	-	381	381
Cash and cash equivalents ¹	-	503	-	-	503	503
Total	38	3 420	1 259	-	4 717	4 717
Non-current interest-bearing liabilities	-	-	-	2 698	2 698	2 740
Current interest-bearing liabilities	-	-	-	1 541	1 541	1 541
Accounts payables	-	-	-	2 531	2 531	2 531
Other liabilities	131	-	-	98	229	229
Total	131	-	-	6 868	6 999	7 041

<i>Valuation classification</i>	Derivatives in hedge accounting	Accounts and loan receivables	Available for- sale financial assets	Financial liabilities measured at amortised costs	Total carrying amount	Fair value
	<i>Level 2</i>		<i>Level 3</i>			
Group 31 December 2015						
Other shares and participations	-	-	1 289	-	1 289	1 289
Long-term receivables	-	18	-	-	18	18
Accounts receivable	-	2 512	-	-	2 512	2 512
Other receivables	97	637	-	-	734	734
Cash and cash equivalents ¹	-	188	-	-	188	188
Total	97	3 355	1 289	-	4 741	4 741
Non-current interest-bearing liabilities	-	-	-	3 027	3 027	3 081
Current interest-bearing liabilities	-	-	-	1 368	1 368	1 368
Accounts payables	-	-	-	2 679	2 679	2 679
Other liabilities	174	-	-	264	438	438
Total	174	-	-	7 338	7 512	7 566

¹ Short-term investments are classified as "Cash and cash equivalents" when they mature less than three months after the acquisition date and are exposed to only a minor risk of fluctuation in value.

Note 3 Other disclosures

Other disclosures in accordance with IAS 34.16A are disclosed on the pages prior the Income statement and the Statement of comprehensive income. Business area/segment information is disclosed on the pages 5-7, Financing information on page 9, Seasonal effects are disclosed on page 11 and Events after the end of the quarter on page 13.

Key figures

	Jan-Sep		Full year
	2016	2015	2015
Margins			
EBITDA, %	18	20	18
Operating margin, %	11	14	12
Return (rolling 12 months)			
Return on capital employed, %	12	15	15
Return on equity, %	13	18	16
Capital structure at end of period			
Capital employed, SEKm	17 287	17 087	17 397
Working capital, SEKm	2 471	2 430	2 243
Equity, SEKm	12 736	11 733	12 418
Interest-bearing net debt, SEKm	4 551	5 355	4 979
Net debt/equity ratio	0.36	0.46	0.40
Interest-bearing net debt / EBITDA, multiple	1.27	1.30	1.24
Key figures per share			
Earnings per share, SEK	6.67	7.79	8.75
Dividend (for the financial year) per share, SEK	-	-	4.25
Other key figures			
Working capital as percentage of net sales, %	11	12	10
Gross investments, SEKm	899	1 160	1 710
Average number of employees	4 251	4 223	4 223



RECONCILIATION ALTERNATIVE PERFORMANCE MEASURES KEY FIGURES

	Quarter			Jan-Sep	Full year	
	Q3 - 16	Q2 - 16	Q3 - 15	2016	2015	2015
Adjusted EBITDA, SEKm						
Operating profit	677	499	1 026	1 834	2 266	2 586
Depreciation and impairment of non-current assets	360	360	358	1 079	1 066	1 417
EBITDA	1 037	859	1 384	2 913	3 332	4 003
Items affecting comparability		25	-343	25	-343	-342
Adjusted EBITDA	1 037	884	1 041	2 938	2 989	3 661
Adjusted Operating profit, SEKm						
Operating profit	677	499	1 026	1 834	2 266	2 586
Items affecting comparability		25	-343	25	-343	-342
Adjusted Operating profit	677	524	683	1 859	1 923	2 244
Adjusted earnings per share, SEK						
Profit attributed to owners of the parent company, SEKm	500	400	722	1 381	1 611	1 811
Items affecting comparability, attributed to owners of the parent company, SEKm		25	-223	25	-223	-224
Adjusted profit attributed to owners of the parent company, SEKm	500	425	499	1 406	1 388	1 587
Weighted number of outstanding shares, thousands	207 089	207 018	206 951	207 020	206 868	206 889
Adjusted earnings per share	2.41	2.05	2.41	6.79	6.71	7.67
Items affecting comparability, SEKm						
Capital gain from divesture of SIA Latgran * (Other income)			-443		-443	-440
Restructuring (Operating expenses)			100		100	98
Fraud (Operating expenses)		25		25		
Items affecting comparability		25	-343	25	-343	-342
* Attributed to owners of the parent company, SEKm			-303		-303	-302
Capital employed, SEKm				30 Sep 2016	30 Sep 2015	31 Dec 2015
Total assets				25 152	24 632	25 083
Accounts payables				-2 531	-2 610	-2 679
Other liabilities and provisions				-1 616	-1 456	-1 577
Other provisions				-46	-166	-45
Deferred tax liabilities				-3 157	-2 925	-3 186
Interest-bearing non-current assets				-12	-11	-11
Cash and Cash equivalents				-503	-377	-188
Capital employed				17 287	17 087	17 397
Working capital, SEKm				30 Sep 2016	30 Sep 2015	31 Dec 2015
Inventories				3 071	2 888	2 842
Accounts receivables				2 557	2 695	2 512
Other operating receivables				657	736	1 004
Accounts payables				-2 531	-2 610	-2 679
Other operating liabilities (excl provisions)				-1 513	-1 456	-1 463
Tax liabilities				230	177	27
Working capital				2 471	2 430	2 243
Interest-bearing net debt, SEKm				30 Sep 2016	30 Sep 2015	31 Dec 2015
Interest bearing provisions				827	821	783
Interest bearing non-current liabilities				2 698	3 537	3 027
Interest bearing current liabilities				1 541	1 384	1 368
Interest-bearing non-current assets				-12	-10	-11
Cash and Cash equivalents				-503	-377	-188
Interest-bearing net debt				4 551	5 355	4 979

Definitions

Adjusted key figures

Adjusted key figures on EBITDA, Operating profit and Earnings per share provide a better understanding of the underlying business performance and enhance comparability from period to period, when the effect of items affecting comparability are adjusted for.

Adjusted EBITDA

Operating profit before depreciation and amortisation adjusted for items affecting comparability.

Adjusted earnings per share

Earnings per share adjusted for items affecting comparability after tax attributable to owners of the parent company.

Adjusted operating profit

Operating profit adjusted for items affecting comparability.

Capital employed

Total assets less non-interest bearing liabilities, non-interest bearing provisions and interest-bearing assets. The measure is used to quantify the net total assets used in the operating business, and is used as a component in measuring operating profitability.

Earnings per share

Profit for the period, attributable to owners of the parent, divided by the average number of shares in the market.

Equity

Equity at the end of the period.

EBITDA

Operating profit before depreciation and amortisation (EBITDA = Earnings before Interest, Taxes, Depreciation and Amortisation). EBITDA is a measure of operating performance. It is a profit measure that is close to the operating cash flow.

EBITDA, %

Operating profit before depreciation (EBITDA = Earnings before Interest, Taxes, Depreciation and Amortisation) as a percentage of net sales. The measure is used in business review as well as for benchmarking with peer companies.

Interest-bearing net debt

Interest-bearing provisions and liabilities less interest-bearing assets. The measure is used to quantify the debt financing, taken the amount of financial assets into account. The measure is used as a component in measuring financial risk.

Interest-bearing net debt/ EBITDA

Interest bearing net debt at the end of the period divided by EBITDA for the last twelve months. The measure shows the size of the interest-bearing net debt compared to the repayment capacity. A higher (lower) ratio indicates a higher (lower) risk.

MF kraft paper

Machine Finished kraft paper.

MG kraft paper

Machine Glazed kraft paper.

NBSK

Northern Bleached Softwood Kraft.

Net debt/equity ratio

Interest-bearing net debt divided by equity. The ratio shows the mix between interest-bearing net debt and equity financing. A higher ratio means higher financial leverage and may have positive effects on return on equity, but imply a higher financial risk.

Operating cash flow

Cash flow from operating activities including net investments in property, plant and equipment and acquisition of financial assets. The measure shows cash flow generated in the operating business, which provides the amount of cash flows available to repay debt and pay dividends to the shareholders.

Operating margin

Operating profit as a percentage of net sales. Operating margin shows the percentage of revenue remaining as operating profit after deducting all operating expenses. The measure is used in business review as well as for benchmarking with peer companies.

Return on capital employed

Operating profit calculated over 12 months as a percentage of average capital employed calculated per quarter. The return on capital employed is a measure that shows how effectively total net operating assets are used in order to generate return in the operating business. The measure takes capital invested in the operating activities into account and is used in business review and benchmarking with peer companies.

Return on equity

Profit calculated over 12 months, attributable to owners of the parent company, as a percentage of average shareholders' equity calculated per quarter, attributable to owners of the parent company. The measure represents total profitability compared to the equity invested by the parent company's shareholders.

Working capital

Inventories, accounts receivables and other operating receivables less accounts payables and other operating liabilities. The measure shows the amount of current net assets that is tied up in the business. Together with non-current assets, working capital constitutes the operating capital employed to generate operating returns.

Working capital as percentage of net sales

Average working capital for the last three months, divided by annual net sales at year end or annualised net sales during interim-quarter (net sales for the quarter multiplied by four). Working capital in relation to net sales shows how effectively the working capital is used. A lower percentage means less capital is tied up to generate a given amount of revenue, and an increased ability to internally finance growth and return to shareholders.



Parent Company

Summarised income statement

SEKm	Quarter		Jan-Sep		Full Year
	Q3 -16	Q3 -15	2016	2015	2015
Operating income	94	9	404	-51	256
Operating expenses	-113	-88	-375	-291	-441
Operating profit/loss	-19	-79	29	-342	-185
Financial income and expenses	-18	-48	-87	1 373	1 318
Profit/Loss after financial income and expenses	-37	-127	-58	1 031	1 133
Appropriations	-	-	-	-	707
Profit/loss before tax	-37	-127	-58	1 031	1 840
Taxes	13	28	19	106	-69
Net profit/loss for the period	-24	-99	-39	1 137	1 771

Summarised balance sheet

SEKm	30 Sep 2016	30 Sep 2015	31 Dec 2015
Non-current assets	10 748	10 744	10 764
Current assets	3 976	4 764	6 815
Total assets	14 724	15 508	17 579
Shareholders' equity	6 352	6 616	7 263
Untaxed reserves	660	355	660
Provisions	202	335	201
Interest-bearing liabilities	7 264	7 665	7 410
Other liabilities	246	537	2 045
Total equity and liabilities	14 724	15 508	17 579

Quarterly data

The Group's business is controlled and reported according to BillerudKorsnäs' three business areas. Other units include results from wood supply, Nine AB, Scandifibre Logistics AB, rental operations and dormant companies. For period until Q2 2015, other units also include results from SIA Latgran. Currency hedging etc. includes results from hedging of the Group's net currency flows, revaluation of accounts receivable and payments from customers. The part of currency exposure relating to changes in invoicing rates is included in the business area's profit or loss. Group staff and eliminations comprise Group-wide functions, Group eliminations and shares in profits/losses from participations in associated companies.

Net sales quarterly per business area and for the group

SEKm	Q3 -16	Q2 -16	Q1 -16	Q4 -15	Q3 -15	Q2 -15	Q1 -15	Q4 -14	Jan-Sep 2016	Jan-Sep 2015
Packaging Paper	2 100	2 085	2 087	2 020	2 174	2 176	2 182	1 959	6 272	6 532
Consumer Board	1 975	2 028	2 024	1 933	2 006	2 044	2 023	1 768	6 027	6 073
Corrugated Solutions	913	839	879	880	926	722	801	816	2 631	2 449
Other units	400	421	363	387	368	596	661	609	1 184	1 625
Currency hedging, etc.	5	66	4	-7	4	-49	-33	-28	75	-78
Total Group	5 393	5 439	5 357	5 213	5 478	5 489	5 634	5 124	16 189	16 601

EBITDA quarterly per business area and for the group

SEKm	Q3 -16	Q2 -16	Q1 -16	Q4 -15	Q3 -15	Q2 -15	Q1 -15	Q4 -14	Jan-Sep 2016	Jan-Sep 2015
Packaging Paper	441	266	358	252	406	363	435	303	1 065	1 204
Consumer Board	424	479	484	295	410	486	466	354	1 387	1 362
Corrugated Solutions	241	130	217	204	249	94	177	162	588	520
Other units	20	14	15	15	365	90	76	49	49	531
Currency hedging, etc.	5	66	4	-7	4	-49	-33	-28	75	-78
Group staff and eliminations	-94	-96	-61	-88	-50	-87	-70	-31	-251	-207
Total Group	1 037	859	1 017	671	1 384	897	1 051	809	2 913	3 332

EBITDA¹ quarterly per business area and for the group

SEKm	Q3 -16	Q2 -16	Q1 -16	Q4 -15	Q3 -15	Q2 -15	Q1 -15	Q4 -14	Jan-Sep 2016	Jan-Sep 2015
Packaging Paper	502	415	358	370	458	422	435	308	1 275	1 315
Consumer Board	544	495	484	472	526	500	466	471	1 523	1 492
Corrugated Solutions	254	209	217	219	260	191	177	175	680	628
Other units	20	14	15	15	22	90	76	49	49	188
Currency hedging, etc.	5	66	4	-6	4	-49	-33	-28	75	-78
Group staff and eliminations	-94	-71	-61	-88	-50	-87	-70	-31	-226	-207
Total Group	1 231	1 128	1 017	982	1 220	1 067	1 051	944	3 376	3 338
Costs for maint. shutdowns	-194	-244	-	-310	-179	-170	-	-135	-438	-349
Items affecting comparability	-	-25	-	-1	343	-	-	-	-25	343
EBITDA	1 037	859	1 017	671	1 384	897	1 051	809	2 913	3 332

EBITDA margin¹ quarterly per business area and for the group

%	Q3 -16	Q2 -16	Q1 -16	Q4 -15	Q3 -15	Q2 -15	Q1 -15	Q4 -14	Jan-Sep 2016	Jan-Sep 2015
Packaging Paper	24	20	17	18	21	19	20	16	20	20
Consumer Board	28	24	24	24	26	24	23	27	25	25
Corrugated Solutions	28	25	25	25	28	26	22	21	26	26
Group	23	21	19	19	22	19	19	18	21	20

Sales volumes quarterly per business area and for the group

ktonne	Q3 -16	Q2 -16	Q1 -16	Q4 -15	Q3 -15	Q2 -15	Q1 -15	Q4 -14	Jan-Sep 2016	Jan-Sep 2015
Packaging Paper	292	295	295	281	294	288	300	275	882	882
Consumer Board	261	268	265	257	262	274	272	235	794	808
Corrugated Solutions	140	129	138	132	139	106	129	134	407	374
Total Group	693	692	698	670	695	668	701	644	2 083	2 064

¹ EBITDA and margin are adjusted for the effects of periodical maintenance shutdowns and for items affecting comparability.

This is **BillerudKorsnäs**

BillerudKorsnäs is one of **the world's leading suppliers of high-quality, packaging materials** based on renewable raw material. Our wood raw material comes from sustainable managed forests and manufacturing takes place at resource-efficient, integrated production units.

Our customers are packaging manufacturers, brand owners and large retail and supermarket chains. Through close collaboration with customers and partners all over the world, we are able to offer a customised and broad product portfolio that features a high degree of innovation.

Demand is driven by global megatrends, particularly rising urbanisation, a greater focus on sustainability and changing consumption patterns. Consumer segments, primarily food and beverages, account for 74% of sales. While Europe is the core market, BillerudKorsnäs is gradually strengthening its presence in the leading growth markets of Asia.

Smart packaging solutions using paper or board from BillerudKorsnäs reduce the impact on the climate, cut the use of resources along the whole value chain and contribute to a sustainable future.

BUSINESS MODEL

Our business model is based on high-performance materials from forests in the north, advice, service and the collective knowledge held by a global network of machine suppliers, packaging manufacturers, researchers and design agencies. Innovative packaging solutions are developed in close collaboration with customers all over the world that demand the highest standards of quality, performance and sustainability.

STRATEGIC FOCUS

BillerudKorsnäs' overall objective is sustainable and profitable growth. The target is to grow organically by 3-4% per year. Our strategy is based on five areas that all interact: **Position, Innovation, Sustainability, Efficiency and Employees.**

Read more at billerudkorsnas.com

VALUE DRIVERS

High-performance material based on renewable raw material from responsibly managed forests. Smarter solutions that optimise our customers' business. Leading positions in the growing global packaging market. A holistic approach to the entire packaging value chain from raw material all the way to the end-customer and recycling.



BILLERUDKORSNÄS

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